

February 2018

ISM-Alaska

Calendar of Events 2017-2018

<u>February 2018</u>	<u>March 2018</u>	<u>April 2018</u>
<ul style="list-style-type: none"> <li>· 1 Pro-D: AK Economic Review</li> <li>· 7 Board Meeting</li> </ul>	<ul style="list-style-type: none"> <li>• 1 Pro-D: Seminar Speaker</li> <li>• BOD Nominations Certifications &amp; New Member Night</li> <li>• 7 Board Meeting</li> </ul>	<ul style="list-style-type: none"> <li>• 5 Pro-D: Supply Chain Management of Remote Fisheries</li> <li>• Annual Membership Meeting BOD Elections</li> <li>• 5th-6th Spring Seminar</li> <li>• 11 Board Meeting</li> </ul>

***LEADERSHIP MATTERS. ISM CAN HELP.***

Institute for Supply Management® (ISM) is governed by a dedicated group of supply management practitioners and staff who support ISM’s mission of helping industry professionals generate positive outcomes.

**ISM Membership Can Enhance Your Career!**

**CPSM® and CPSD™ Programs**

ISM offers certification programs that are known throughout the world. Obtaining your certification demonstrates to your current or future employer that you are serious about the profession.

**Certified Professional in Supply Management® (CPSM®)**

—The Certified Professional in Supply Management® (CPSM®) is the credential that surpasses the demands of the international marketplace with multi-faceted skills in areas such as finance, supplier relationship management, organizational global strategy and risk compliance.

**Recognition**

Being active in your profession speaks volumes to coworkers, colleagues, customers and others you interact with every day.

***2017 ALASKA ECONOMIC REVIEW & 2018 FORECAST***

***NEAL FRIED, ECONOMIST: STATE OF ALASKA, DEPARTMENT OF LABOR, RESEARCH & ANALYSIS SECTION***

***FEBRUARY PRO- D MEETING  
COAST INTERNATIONAL HOTEL  
THURSDAY, February 1<sup>st</sup>, 2018  
DOORS OPEN - 5:00 P.M.  
COST - \$30***

**Director of Education Report  
Jared Rennie**

**February Professional Development Meeting –  
2017 Alaska Economic Review & 2018 Forecast**

Please join us on Thursday, February 1st at the Coast International Hotel for our monthly Pro-D Meeting. Networking commences at 5:30 PM and we'll kick-off the meeting at 6:00 PM. We will be joined by special guest speaker, Neal Fried, Economist with the State of Alaska, Dept. of Labor. Our dinner topic this month will take a timely look at the state of the Alaska economic health and jobs market. This is always a insightful and educational topic with a top-notch guest speaker that you don't want to miss. Be sure to attend the February Professional Development dinner meeting to arm yourself with the current industry thinking as we see what's in store for 2018. We look forward to seeing you there!

**Spring Seminar - Now Accepting Reservations!** Due to a scheduling conflict our Spring Seminar has shifted to **Thursday, April 5 and Friday, April 6**. Update your calendar for the ISM-AK Spring Training / Seminar and check out our Announcement included in this newsletter. Please Email [ismaktraining@gmail.com](mailto:ismaktraining@gmail.com) for more info and keep your eye on our website for the final registration details coming very soon!

*Membership in ISM Alaska, really does make a difference to Supply Chain professionals in Alaska!*

**Please Welcome New Members:**

**Ricky Wilmont:** Procurement support staff with AIDEA

**Todd Santangelo CSCP.:** Purchasing & Logistics Manager with ASRC Construction Holding Co.

P#	Office	Term Ends	Candidate
1	Past President (1 yr)	May 2018	Marlys Hagen
2	President (1 yr)	May 2018	Ben Milam
3	Vice President (1 yr)	May 2018	Michelle Girard
4	Secretary (1 yr)	May 2018	Mary Beth Overturf
5	Treasurer (2 yr)	May 2018	Open
6	Dir. of Communications (2 yr)	May 2018	Dan Engelby (2 <sup>nd</sup> yr)
7	Dir of Membership (2 yr)	May 2019	Ward Wells
8	Dir of Education (2 yr)	May 2019	Jared Rennie
9	Director at Large (2 yr)	May 2019	Nicole Fredrick
10	Director at Large (2 yr)	May 2018	Sonja Love-Hestnes 2 <sup>nd</sup> yr)
11	Director at Large (2 yr)	May 2018	Vacant (vacated by Girard)
12	Director at Large (2 yr)	May 2019	Marina Vitt

**President****Ben R. Milam, CPPM, C.P.M.**

Most of us are faced with the mission of making a presentation to our boss or peers and we struggle with trying to sort out the right information. How to sort out a few relevant points for a large database or a large technical proposal or as our speaker Ms. Beverly Homes described it, how to “Pick the Cutest Puppy”. It was an interesting analogy that she developed throughout her presentation to show that we are really in the sales business. Whether we are working to sell ourselves and our skills or making a critical business decision, we have to pick the right data.

While I thoroughly enjoyed Beverly’s presentation, it was even more exciting to finally make a breakthrough with the Alaska Pacific University. Beverly Holmes is an Associate Professor with the Business Administration program at APU. Hopefully, this leads to a strong relationship with Beverly and other APU Professors.

I guess I need to fess up and make a confession. I go to our ISM-Alaska website a couple times a month, mostly to make a reservation and payment. That process is current and works great. Unfortunately, I am usually in a hurry and don’t go any further, until this week. As I explored all of the pages I found several items that were out of date. By the time you read this, all of that should be corrected. Please take the time to investigate. If you find something that needs changing or identify something that needs to be added, let us know. We are all volunteers so we depend on you to help us keep the site current.

You will see a Save the Date flyer somewhere in this newsletter. Please make copies and distribute to everyone you know, including your contractors.

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You will also see information concerning our Pro-D speaker for February.

**Neal Fried** is one of the most sought after speakers in the State and if you have heard him speak you know why. Again, invite your contractors. They need this information as much as we do. Let’s fill the house for this one.

Hope to see you at the next meeting.

**Ben**

**Past President’s Report**

**Marlys Hagen, CPSM, CPPO, C.P.M.**

**January 2018**

Past President’s Report

Marlys Hagen, CPSM, CPPO, C.P.M.

February 2018

Once we get close to February, I can start to see the daylight at the end of the tunnel, so to speak. We can see the end of winter once the days get longer. If you missed our January pro-d meeting you missed a wonderful presentation. Also, we have another dynamic presentation coming up in February. It’s our annual economic update with Neal Fried. You won’t want to miss that one either. See details elsewhere in this newsletter.

As a reminder, we are still looking for people to fill a couple vacant board positions, Director at Large and Treasurer.

If anyone is interested in either of these positions, please contact me. Serving on a board of directors is a great leadership and team building experience that will serve you well in your career advancement.

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Please consider serving in one of these positions. Either of them can be filled by appointment.

**Northwest Purchasing Education Council**

No news from NPEC this month. The NPEC board will meet soon.

As always, if anyone has any comments/suggestions/concerns/ideas, please let me know.

*-Marlys*

**Director of Membership  
Ward W. Wells, C.P.M. (lifetime) CPPB  
Greetings from Membership**

Membership renewal is upon us! Please update your membership on the ISM Alaska Website and take this opportunity to share our vision for life long training with other procurement professionals in the supply chain industry. We encourage all levels of the profession from entry level warehouse and inventory control to senior contracting and officers and CEO's to participate in our vision to better equip the supply chain industry with the tools necessary to provide superior performance in our career positions.

Membership with your local ISM affiliate provides access to all corporate benefits from ISM as well as the benefits of the local affiliate such as reduced costs for trainings, access to local Professional Development meetings, held monthly from September to April each year as well as networking and advanced notice of job opportunities within the procurement community within Alaska. We also provide

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a wealth of information in the form of Q & A available through various forms of electronic media (such as Linked-in) where you will see that during our February Meeting we will have the senior state economist Mr. Neal Fried address our membership with the current economic condition of our state and his forecast for our States future! **“When Neal speaks everybody listens.”** This will be a premier opportunity to get the information that will set the pace for the upcoming season in Alaska!

The ISM Alaska website makes renewal very easy. If you have not renewed your membership, please do so as soon as possible. Timely receipt of your renewals is very important to help maintain our programs and roster. Payments can be processed online through our website:

<http://www.ism-alaska.org>

Please select “Current Member Renewal”. The annual renewal amount is \$160. If you have any questions, please contact me at [flat-headward@yahoo.com](mailto:flat-headward@yahoo.com) All credit card payments will be made through ISM-Alaska's PayPal account. Please keep a copy of your PayPal receipt as confirmation of payment for your records. Your assistance with this is most appreciated.

Hope to see you all at the February Pro-D meeting!

Many Thanks  
Ward Wells, C.P.M. (lifetime) CPPB



ISM—Alaska, Inc.

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## **SAVE THE DATE**

April 5 & 6, 2018

### **Purchasing Managers, Buyers, Engineers and Project Managers!**

For many years the “Design-Bid-Build” construction process was the standard. Today in our search for “best value”, we have a wide assortment of contracting tools available, but which one is most appropriate for a given project?

Should we be using “Design-Bid-Build, Design-Build, Construction Manager at Risk, Job Order Contracting or ??????????”.

We will spend 2 days discussing the in and outs, pros and cons and some of the how-to involved with each method

Meet Our Instructor, Michael Bevis, CPPO, C.P.M., CPSM, JD, PMP

Michael received his law degree from Georgetown Law School, served as an Assistant States Attorney for a while before plunging fulltime into the procurement field. He has served as Purchasing Agent, Purchasing Manager, Chief Procurement Officer, Consultant and trainer for both public and private sector.

**Watch for a flyer with a more detailed course description and a registration coming soon.**

[www.ism-alaska.org](http://www.ism-alaska.org)