

March 2018

ISM-Alaska

Calendar of Events 2017-2018

<u>March 2018</u>	<u>April 2018</u>	<u>May 2018</u>
<ul style="list-style-type: none"> • 1 Pro-D: Logistical Challenges of Remote Operations. • BOD Nominations Certifications & New Member Night • 7 Board Meeting 	<ul style="list-style-type: none"> • 5 Pro-D: TBD • Annual Membership Meeting BOD Elections • 5th-6th Spring Seminar • 11 Board Meeting 	<ul style="list-style-type: none"> • 3 Pro-D: TBD • Install Officers and Volunteer Recognition • 16 Board Meeting • ISM National Conference May 6-9, Nashville, TN

Director of Membership
Ward W. Wells, C.P.M. (lifetime) CPPB
Greetings from Membership

New Members

We are pleased to welcome the following new members into our ISM-Alaska family.

Marlon Dimatulac
Procurement Specialist III
Alaska Housing Finance Corporation

Heather Martin
Senior Buyer
Alaska Communications

Jessica Harpole
Student
University of Alaska, Anchorage

Welcome Aboard to all!

LOGISTICAL CHALLENGES OF REMOTE OPERATIONS

*NICK SOUZA
DEPUTY DIRECTOR
COASTAL VILLAGES REGION*

*MARCH PRO-D MEETING
COAST INTERNATIONAL HOTEL
THURSDAY, MARCH 1st, 2018
DOORS OPEN - 5:00 P.M.
COST - \$30*

**Institute for Supply Management
Alaska Inc.
PO Box 93047
Anchorage, AK 99509-3047
www.ism-alaska.org**

**Director of Education Report
Jared Rennie**

March Professional Development Meeting – Logistical Challenges of Remote Operations

Please join us on Thursday, March 1 at the *Coast International Hotel* for our March Pro-D Meeting. **Networking commences at 5:30 PM and we’ll kick-off the meeting at 6:00 PM.** We will be joined by special guest speaker, Nick Souza, Deputy Director from Coastal Villages Region Fund who will discuss the challenges his organization faced while running a remote fish processing facility in Platinum, AK. Mr. Souza’s discussion will cover topics such as the challenges of supplying a remote Alaska commercial fishing operation, running the processing operations & business functions, and most importantly getting the resource to market. Be sure to attend this professional development dinner meeting to expand your thinking and meet fellow supply chain professionals. Please kindly RSVP by Tuesday, February 27. We look forward to seeing you there!

Spring Seminar: Getting *your* Construction Project Delivered- On Time & On Budget!

Registration is now open for our Spring Seminar! We have two full-days of instructor led training set for Wednesday, April 4th and Thursday, April 5th. Please refer to the flyer included in our newsletter for all the details and then make sure you get your registration submitted today!

P#	Office	Term Ends	Candidate
1	Past President (1 yr)	May 2018	Marlys Hagen
2	President (1 yr)	May 2018	Ben Milam
3	Vice President (1 yr)	May 2018	Michelle Girard
4	Secretary (1 yr)	May 2018	Mary Beth Overturf
5	Treasurer (2 yr)	May 2018	Open
6	Dir. of Communications (2 yr)	May 2018	Dan Engelby (2 nd yr)
7	Dir of Membership (2 yr)	May 2019	Ward Wells
8	Dir of Education (2 yr)	May 2019	Jared Rennie
9	Director at Large (2 yr)	May 2019	Nicole Fredrick
10	Director at Large (2 yr)	May 2018	Sonja Love-Hestnes 2 nd yr)
11	Director at Large (2 yr)	May 2018	Vacant (vacated by Girard)
12	Director at Large (2 yr)	May 2019	Marina Vitt

March 2018

ALASKAN PURCHASER

President

Ben R. Milam, CPPM, C.P.M.

As we prepared for Neal Fried's 2018 Economic forecast last month, many of us had just heard the forecast presented by Anchorage Economic Development Corporation. That report was forecasting more job losses and continuing economic struggles for 2018. I have been a big supporter of Neal Fried for many years and a lot of that is due to the accuracy of his forecasts over many years. I had convinced myself that Neal was going to tell us the AEDC got it all wrong and there would be job growth statewide for 2018. Unfortunately, that was not the case. Neal's forecast was almost identical to that of the AEDC. Of course, that is terrible news for business owners and those individuals hoping to find a job, but it is also terrible news for ISM-Alaska.

Our affiliate has suffered terrible losses in membership over the past 4-5 years as businesses closed or reduced employees and the State of Alaska budget problems have had a devastating impact. So, I guess there is more to come for 2018. It may not be happy times but we will get through it together. Our Board of Directors has been examining the issues from every angle in an effort to better serve our members. We recognize that continuing education and networking opportunities are critical components for

continued

member support and are working to make those even better than before. One good example is the upcoming seminar on construction.

We have been fortunate to contract with an outstanding speaker. You can read about him on the flyer attached. I had the opportunity to hear him speak at a conference last year and can attest to his construction knowledge and experience. If a major part of your job involves construction, you are probably familiar with some of the processes described in this seminar, but many of our members handle construction projects as a small segment of their work. For them these concepts may be new. All are tried and proven delivery methods that can greatly improve job performance when used correctly. Bring your engineer friends as well. This is the stuff they thrive on. Please make copies of the flyer and distribute to everyone you know, including your contractors. I won't be surprised if this one fills up quickly.

"What counts is not necessarily the size of the dog in the fight -- it's the size of the fight in the dog."

Dwight D. Eisenhower,
34th US president

Hope to see you at the next meeting. We are all in this together.

Ben

Past President’s Report

Marlys Hagen, CPSM, CPPO, C.P.M.

March 2018

As I write this the Yukon Quest is almost done, the Iron Dog is in progress, and the Iditarod is about to start. All those events signal that winter is rapidly coming to a close, and we can look forward to spring being a new beginning. I challenge each of you to use the opportunity for a new beginning to take a fresh look at where you are at in your career, where you want to go, and how ISM-Alaska can help you get there.

Elections

We are coming up on annual election time. Serving on a board of directors is a great leadership and team building experience that will serve you well in your career advancement. Please consider serving in one of these positions. If there is a candidate’s name listed that doesn’t mean you should nominate yourself or someone else. We will close nominations at the end of the March Pro-D meeting and will conduct elections at the April meeting.

Office	Incumbent	Candidate(s)
Past President (1 yr)	Marlys Hagen	Marlys, Hagen
President (1 yr)	Ben Milam	Ben Milam
Vice President (1 yr)	Michelle Girard	
Secretary (1 yr)	Mary Beth Overturf	Mary Beth Overturf
Treasurer (2 yrs)	Vacant	
Director of Communications	Dan Engelby	Dan Engelby
Director at Large (2 yrs)	Lee Thompson	Lee Thompson
Director at Large (2 yrs)	Sonja Love-Hestnes	Sonja Love-Hestnes

Northwest Purchasing Education Council

The NPEC board met earlier this month. Unfortunately, it is still looking like there will not be a Pacific Northwest Purchasing Conference this year, however planning for the 2019 conference in Spokane is well under way. They always do a great job, and I’m sure the 2019 conference will not be an exception.

As always, if anyone has any comments/suggestions/concerns/ideas, please let me know.

Marlys



Construction Project Delivery Methodologies: Getting It Built on Time and on Budget

April 5 & 6, 2018

Two full days of instruction!

Speaker: Michael Bevis, JD, CPPO, CPSM, C.P.M.

Construction contracting is challenging and the choices are daunting. Join us and we will demystify the construction contracting process and compare and contrast the major delivery methodologies, Design-Bid-Build, Construction Manager at Risk and Design Build. By drawing on specific examples from the real world, we will help you develop individual protocols for selecting the best process for your organization and project.

There are key differences among common project delivery methods. Each is special in its own way and selecting the right method can be key to your success! Come learn the essential characteristics that distinguish the delivery methodologies, as well as the critical elements included in a successful solicitation. Once mastered, each methodology will bring applications that go beyond construction. This is more than just another tool – this is another way of thinking.

We will also consider standardized contract formats and forms to determine the best solution for your needs and explore the commoditization of construction through IDIQ and JOC contracts. You will learn the real “do’s and don’ts” that can enhance savings in your JOC program. Don’t miss the opportunity to get the information you need to create cost savings in your purchasing program, while expediting renovation and repair projects for your facilities and infrastructure.

Where: Anchorage Coast International Inn (Near the Airport)

When: April 5 & 6, 2018, 8:00 a.m. - 4:30 p.m. (both days)

Cost: \$465 NAPM members; \$515 non-members
Lunch and snack included both days

Seminar cost includes attendance at ISM-AK Pro-D meeting with a special presentation, “Negotiating From Your Strengths”, a new approach to maximizing the effectiveness of your negotiating team. Thursday evening 4/05/2018, 5:30pm

About the Instructor, Michael Bevis, JD., CPPO, CPSM, C.P.M.

Michael received his law degree from Georgetown Law School, served as an Assistant States Attorney for a while before plunging fulltime into the procurement field. He has served as Purchasing Agent, Purchasing Manager, Chief Procurement Officer, Consultant and trainer for both public and private sector. Throughout his career he has specialized in Construction Contracting using various contract formats. In addition to a full time procurement position with Arlington County Virginia, he currently teaches graduate level courses in procurement, legal and ethics with the University of Illinois, and has received enough professional awards to fill a page.

Submit Registrations or Questions to : ismAKtraining@gmail.com
Or ISM-Alaska, Inc., Attn: Director of Education, P.O. Box 93047, Anchorage, AK 99509-3047



Registration Form

Construction Project Delivery Methodologies

April 5 & 6, 2018

Address below will be used for mailing certificate of completion.

Member ISM or ISM-Alaska ____ Yes ____ No

Name: _____ Company: _____

Address: _____ City/State/Zip: _____

Telephone: _____ Fax: _____

Email: _____

Method of Payment:

\$465 Member \$515 Non Member

Please check if you plan to attend the evening Pro-D session (cost is included above)

Check (please attach) Purchase Order Number _____ (please attach copy)

Credit card ISM-Alaska accepts Visa and Master Card. You will receive an invoice from PayPal for payment (You do not need to be a PayPal member or use a PayPal account when making payment).

SIGNATURE: _____

3 persons on the same funding document get member price

This course will qualify for fourteen (14) hours of continuing education credit
Including State of Alaska Procurement Officer Certification.

Submit Registrations or Questions to : ismAKtraining@gmail.com
Or ISM-Alaska, Inc., Attn: Director of Education, P.O. Box 93047, Anchorage, AK 99509-3047